

At MCS, our mission is to develop and deliver proven best of breed hire and rental software solutions and associated support services that make your hire business more efficient, competitive and profitable, thus enabling you to achieve a sustained competitive advantage.

## **Our company**

It all started for us in 1983. At that time, we developed a hire software solution that would revolutionise how the industry works. One that would automate procedures, control costs, manage assets, co-ordinate contract and customer information, enhance business performance and deliver a competitive advantage.

It was a huge success. Since then we have developed it, extended it and enhanced it. And we have grown. Now we offer MCS-rm, our world-beating hire software solution, and MCS-vr, our exclusive vehicle hire solution.

Both products are based on decades of experience, in-depth industry knowledge, technical expertise and reassuring customer service. Both offer innovative, world-beating solutions to all your hire requirements. And both enable you to increase business agility, improve customer service, increase customer loyalty and grow your business.

# **Developed for your hire business**

At MCS, we make it a point to work with you to understand your individual business processes, challenges and key drivers. Each solution we put in place comes with an in-built understanding of your needs from a technical, operational and end-user level.

This successful approach is proven by over 400 customers in many different countries using our hire management solutions. This equates to over 4500 users worldwide who rely on MCS hire software every working day to achieve performance gains and operational efficiencies.



We have excellent customer references in many hire sectors:



# **Understanding your business needs**

Whether you are a single user or a multi-national hire company, our hire management solutions are readily configurable to meet your specific business requirements. They are based on leading-edge Microsoft® Windows and SQL Server technology which offers ease of use and scalability. Our software can also provide support for a number of different currency and language options.

# Software solutions with flexibility and choice

MCS-rm is our leading hire software solution that offers maximum flexibility with the broadest choice of functionality and integration options. It can be easily and quickly configured to take your business to higher levels of success.

## **Work smarter**

We work from offices in the South of England, just outside Maidenhead, 30 miles (48 km) west of London and 20 minutes from Heathrow Airport. We also work with a number of subsidiaries and business partners around the world. Our team of experienced and skilled people are dedicated to developing and marketing our products as well as supporting



### MCS-rm product scope:

Sales & Marketing (CRM)

### Hire, Sales, Service & Transport

- Proof of Delivery (PoD)
- Operated Plant
- Project Costing
- Transport Manager
- Smart Alerts

#### Invoicing

#### **Hire Assets and Stock Management**

- Workshop & Maintenance
- Equipment Financing

### **Purchase Order Processing**

#### **Financials**

- MCS Financials
- Integration to third party Financials

### **Reporting and Business Intelligence**

**Customer Web Portal** 

**E-Business** 

**Mobile Working** 

**Satellite Tracking** 

Talk to us today to discover how MCS can help make your hire business work smarter.















MCS develops and delivers proven best of breed hire & rental software solutions with associated services to make your hire business more efficient, competitive and profitable.

# A selection of some of our recent client testimonials:

"We felt that MCS would work with us in partnership, rather than imposing a solution. I am a great advocate of MCS-vr as information flows seamlessly through the system. It is a huge step forward."

Chris Apps,
Operations Manager,
Hendy Hire Ltd

"MCS-rm enables us to track all inventory items, large and small. It was the enormous flexibility of MCS-rm that attracted us to it. It's a massively comprehensive system that delivers on the functional areas we had requirements for."

**Danny Howarth, Sales and Operations Manager,**ProVision, wholly owned by ITV Studios

"Right from the word go, MCS-rm has increased our efficiency and agility. It's an indispensable component of the Nixon Hire business."

**David Balmer, IT Manager,** Nixon Hire



# **MCS Global Ltd**

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Contact MCS to find out more about the MCS difference

